

**CSM : 15**

**PSYCHOLOGY**

**PAPER - I**

Time Allowed : 3 hours

Full Marks : 100

*Marks for each question is indicated against it.*

*Attempt any 5 (five) questions taking not more than 3 (three) questions from each Part.*

**PART A**

1. Why is psychology often defined as a scientific study of human behaviour? Support your answer from a behaviouristic perspective. **(10+10=20)**
2. What is Psychological research? Explain the usefulness of different statistical techniques used in psychological research. **(5+15=20)**
3. What is socialisation? Bring out the importance of understanding cultural influences on behaviour. **(6+14=20)**
4. What is conditioning? Explain the process of extinction, discrimination and generalisation in learning. **(6+14=20)**

**PART B**

5. Define Personality. Discuss the basic foundations of Freud's Psychoanalytic Theory. **(5+15=20)**
6. Briefly discuss the concepts of reasoning, problem solving, decision making and creative thinking. **(4×5=20)**
7. What is Intelligence? Discuss the different theories that have attempted to explain the nature of intelligence. **(5+15=20)**
8. What is communication? Briefly describe the process and types of communication. **(5+15=20)**

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